



What is it?

A packaged set of services that provide industry leading guidance, deployment and ongoing support to enable you to leverage the power of Azure services

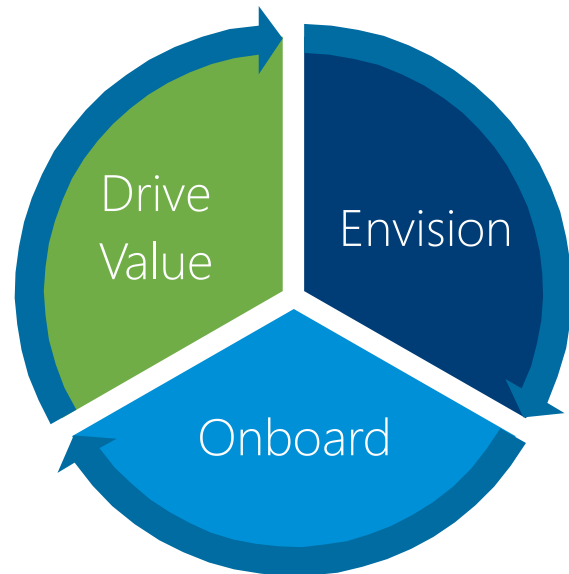
Microsoft
Partner

Gold Cloud Platform
Gold Cloud Productivity
Gold Windows and Devices



Who is it for?

Organisations that are new to Azure or have services and infrastructure that they wish to move to Azure or want to ensure they are realising the optimal performance of Azure for their organisation.



What are the benefits?

- Avoid the mistake of just migrating services like for like to Azure
- Transform your services, increase availability, flexibility and pay for what you use
- Leverage the growing eco system of Azure services
- Deliver rapid innovation to trial new services using Dev test environments.
- Leverage trusted experience to migrate, transform and optimise your environment






“Accelerate Digital Transformation with our Azure services”

Why Centrality?

- Over 22 years' experience
- “Microsoft First” and “Cloud First”
- Microsoft Cloud, Teams & Voice experts
- Top 5 Gold Partner for Cloud in the UK
- Trusted to manage over 125,000 M365 seats
- UK based 24 x 7 Support
- ISO 27001 since 2015

Trusted expertise to ensure you achieve maximum adoption and business benefit



Package	 Inform	 Discover	 FastTrack	 Tailored	 Check Up
Who is it for?	I want to know more about Azure What is it? How could I benefit?	I want to start adopting Azure What do I need to do? Am I Azure ready?	I want to deploy services to Azure, & need help to ensure its correctly configured, but will manage the migration myself	I want help deploying services to Azure to maximise adoption, productivity and ROI in my organisation	I have started using Azure but want to ensure its optimally configured & secure to for maximum return on investment
What do I get?	Free attendance at Centrality Microsoft Azure event OR bespoke private session	3 day on site workshop Remote Technical discovery Readiness report & tailored proposal for implementation	Project Management Remote technical implementation Remote Testing Onboarding & adoption plan	Bespoke project tailored to clients requirements. Option for SLA governed managed service offering.	Written report post discovery and analysis which you can implement yourself or utilise Centrality experts
	1 Day Cost: From Free	2 Weeks Cost: £5,000	2 Weeks Cost: £POA	8 Weeks Cost: £POA	2 Weeks Cost: £5,000

1 Envision: Assess, Technical Discovery & Plan

Included in Package



Inform

- ✓ What is Azure?
- ✓ What are the drivers for a move to Azure?
- ✓ Security & Compliance
- ✓ Migration strategies
- ✓ Cost Control & management

Included in Packages



Check Up

- ✓ Remote health check of configuration
- ✓ Validation of security/compliance setup
- ✓ Service type/usage versus best practice
- ✓ Undertake Optimisation analysis
- ✓ Publication of recommendations report & proposal for implementation

Included in Packages



Discover



FastTrack



Tailored



Check Up

- ✓ Remote Technical discovery
- ✓ 3 day review and planning workshop
- ✓ High Level Design
- ✓ Indicative Azure Costing
- ✓ Example Migration Plan

2 Onboard: Test, Pilot, Deploy

Included in Package



FastTrack



Tailored

- ✓ Selection of Pilot app, infrastructure or service for Azure
- ✓ Detailed design architecture, security, governance
- ✓ Migration & user acceptance test plan
- ✓ Technical build out of new environment in Azure
- ✓ Service Migration
- ✓ Documentation
- ✓ Continuation proposal for other services

Included in Packages



Tailored

- ✓ Undertake our unique BluePoint transformation methodology
- ✓ Define full service/infrastructure migration plan
- ✓ Configuration of monitoring & service tags
- ✓ Progressive service/infrastructure migration
- ✓ High availability and resilience testing
- ✓ Training planning & delivery

3 Drive Value: Measure, manage & drive adoption

Included in Package



FastTrack



Tailored

- ✓ Early live support to ensure best in class experience during initial pilot users
- ✓ 3rd line support to augment your IT team

Included in Packages



Tailored

- ✓ Monthly service review & reporting
- ✓ Proactive 24x7x365 service monitoring to maximise availability and manage software & patching where required.
- ✓ Remote helpdesk troubleshooting & resolution
- ✓ Root cause analysis
- ✓ Report on utilisation & adoption
- ✓ Proactive advisory & optimisation service to maximise ROI